

SF Bk 1 English letter 334 (transcribed by Brian Falk)

April 14th (18)96

Dear Mr Sheldrake

As already arranged I am ready to start with you next Thursday for Berlin to introduce you to the Patentees of the new Incandescent Mantles, but I think it only right that you should put before your Directors, that, in consideration of this introduction & my assistance in obtaining the most favourable terms for you, I would in the event of a successful issue require 1500 fully paid up shares in your Company allotted to me.

I would further reserve to myself the right of applying for another thousand shares to be paid for at par.

I think your Directors will not find these terms unreasonable & if they see their way clear to accepting same I should like a letter to that effect as above & a suitable contract after our return.

It is of course understood that these conditions would only apply in case the matter is carried through successfully

Awaiting your reply

Yours (?) truly

S Falk