

My dear Mr. Moeller

My dear Mr. Moeller

I saw Mr. Dublanque
a few days ago & he
advised me to write
to you direct. I was
in Vienna a few weeks
ago & saw Dittmar's
New Petroleum Incandescent
Lamp. The Lamp strikes
me to be good & of course
I am trying to get
the hauling of it for
England, if you will

let me. I don't know
what you think of the
Lamp, but I think
in conjunction with
the Incandescent Light
& it is good enough
to make a small
company of it, provided
you can secure the
monopoly. In that
case I should like
to be in the affair, you
know what I mean,
ground floor & if possible
should like to get the
hauling of the Lamp
you will forgive me
if I write myself
to you as an old friend
in complaint, you see I
am really in mourning

in your hands. If you
think nothing of this
plan, would you ~~send~~
me at least by supplying
the Mantles, provided
situation please the sale
of the lamps in my
hands? I shall
be pleased if you find
time to drop me a
line - shall be in
London till end of this
month & then go to
Berlin (Monopol)

Perhaps I meet you
there. I also have now
a chemically prepared
glass chimney, which so
far shoot the severest
beats & as far as quality
concerned beats the

German - In fact it
does not break when even
the flame broke. It costs
about 45/- Drop, while's
German costs almost as
much for. Would
you like to test a
few samples yourself?

Kind regards

Yours truly
H. A. A.

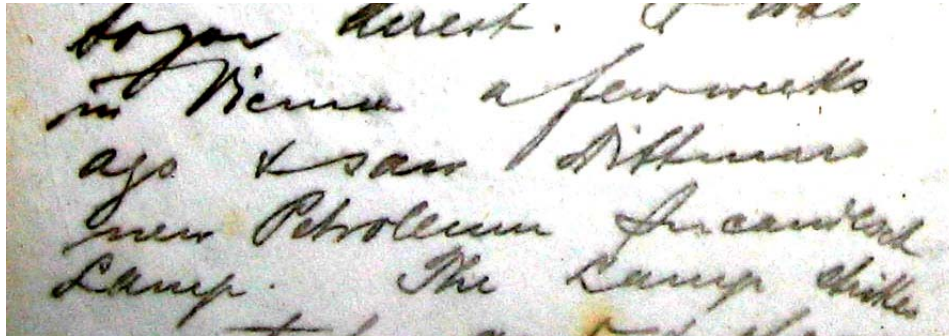
213

SF Letter Book 1: # 316 (Transcribed by Brian Falk)

Jan 16th 1893

My dear Mr Moeller

I saw Mr Fonblanque a few days ago & he advised me to write to you direct. I was in Vienna



a few weeks & saw [sic] Dittmar's [initially transcribed "Deissler's", but photo says Dittmar's] new Petroleum Incandescent Lamp. The Lamp strikes me to be good & of course I am trying to get the handling of it for England, if you will let me. I don't know what you think of the Lamp, but I think in conjunction with the Incandescent Gas Light Co., it is good enough to make a small company of it, provided you can secure the monopoly. I should like to be in the affair, you know what I mean, ground floor & if possible should like to get the handling of the Lamp.

You will forgive me if I address myself to you as an old friend so plainly. You see I place myself unreservedly in your hands. If you think nothing of this plan, would you assist me at least by supplying the mantles provided Dittmar's place the sale of the lamps in my hand? I shall be pleased if you find time to drop me a line. Shall be in London till end of this month & then go to Berlin (Monopol)

Perhaps I meet you there. I also have now a chemically prepared glass chimney which so far show the severest (sic) tests & as far as quality is concerned beats the Jen – the fact it did not break when even Jena broke. It costs about 45/- to (?) Grats(sic). Whilst Jena costs almost as much? Would you like to test a few samples yourself?

Kind Regards Yours truly S Falk

Endnote:

From an e-Mail exchange between Wim van der Velden and Anton Kaim on 04/24/06:

From Wim: "It surely looks like Dittmar but Ditmar is written with one T. ...Rudolf Ditmar... his son Gerhard and the son-in-law Hans Rint"

Reply from Anton: "In 1896 Gerhard Ditmar was still in business in Vienna. He was granted the UK Patent GB1896-4486 regarding a mantle burner which actually was an improvement of Hans Rindt's (employee of Ditmar) patent of the previous year (GB1895-13935). I guess Salomon was highly interested in the Ditmar mantle burner developments. I have the feeling that on the end Ditmar's mantle burner also failed.

It was in or around 1904 that S. Falk ultimately had a success with an Austrian mantle burner: the Candesco!"