

SF Bk 1 English Letter 198 Transcribed (by Brian Falk)

Jany 31st (18)95

Dear Thurnauer

Yours 28th to hand. Am too busy to give you full details.

Enclosed draft of the order. E can cancel what we like, they simply wanted to make a noise, we get a separate indemnity against a Law suit and everything is subject to their *[samples ?]* being approved of by us. So we risk little & they are bound to us. They will try & float a company at once. I have seen the Sunlight Incand[escent] Co. They are serious. Young Mr. Sugg is Manager & the people are substantial. It is a red light & it seems to me like Steiners. Their mantle is hard & can be sent by post. You can have at once somebody else in the field. Tomorrow I see Moeller to hear what he has to say.

Meanwhile I ordered of Horwitz *[spelling?]* 3 gross Auer Burners @ 1/- ea. We can sell these daily at 3/6 ea.

Acquiring 3 gross
of Auer Burners @ 1/- ea

Enclosed the order. But I write to him direct. I also order him to make a gallery exactly as used here, so *[drawing]*

Gallery exactly as used
here so [drawing] (copy
suit Larkin) we must
have these & shall
want it in quantities.
Reimburse correct.

also with petals. We must have these & shall want it in quantities.

[Re "???" Correct?], (see photo)

Letter *[????]* I keep
here

Letter *[???? (see photo)]* I keep here. As soon as I find him I will write more.

Yours S Falk

Note: In paragraph 1, Salomon refers to a "young Mr. Sugg." I wonder if this isn't the gas engineer who went on to invent so many English gas burners? :: Fil ::